

PRESENTS THE CONNECT. VIRTUAL FORUM:



OPEN BANKING AND INSTANT PAYMENTS

LIVE: 15 SEPTEMBER 2020

AIRS: 9AM-4PM BRAZIL TIME

In Proud Partnership With



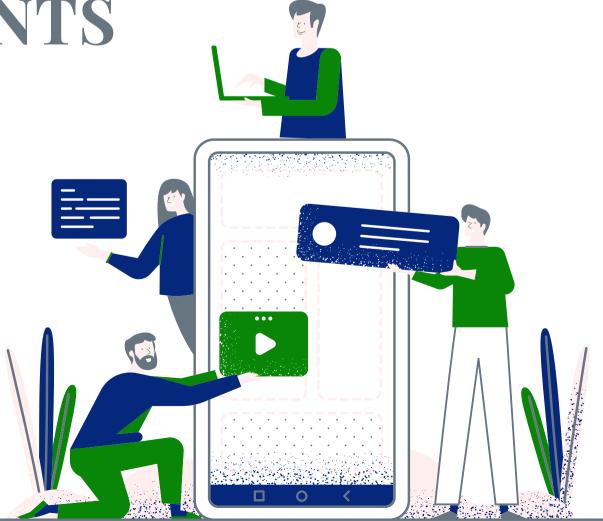








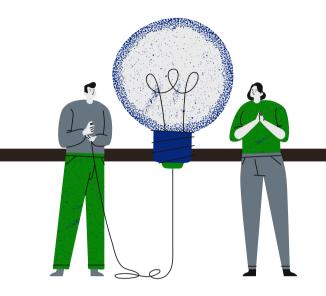






# A 1 DAY **ONLINE FORUM** WITH 7 HOURS OF INSIGHTS, 10+ SESSIONS & INNOVATIVE SOLUTIONS

Meticulously designed to optimise your online learning experience with unlimited downloadable content.



# CONNECT WITH & LEARN FROM YOUR COMMUNITY OF SOLUTION PROVIDERS & EXPERTS

CXO's, Directors & Heads of:
Open Banking | Digital Platforms
& Experience Design | OmniChannel & Customer Experience |
PSD2/Payments | Digital Banking |
Innovation



# A VIRTUAL NETWORKING EXPERIENCE LIKE NO OTHER ALL FROM YOUR MOBILE OR LAPTOP

From Virtual Booth Chat Rooms to Networking Lounges, Group Chats to Private Pre-arranged meetings.

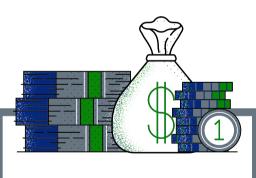
Brazil's fintech ecosystem is gaining major growth and maturity and with the Introduction of Open Banking Regulatory Initiatives banks need to reconsider their product distribution strategies to take full advantage of new opportunities for value creation arising from strategic Fintech partnerships. Forward looking banks should embrace Open Banking, efficiently manage Fintech and Startup labs and modernize business model. This forum will provide a unique opportunity to network with industry practitioners, examine best practices in adopting Open APIs and how to prevail in the age of Open Banking.

The Brazilian Open Banking & Instant Payments Virtual Forum allows you to address key challenges and opportunities in the areas of Open Banking, Digital Transformation and Instant Payments in the region, all from the comfort of your home office.

Tune in to 10+ sessions; including keynotes, case studies and panel discussions, download tons of assets and literature in your digital swag bag, ask questions in real-time, maintain networking bonds in the virtual lounge and witness innovative solutions in the virtual exhibition hall.



Address changing
consumer
demands, Data
Sharing and how to
convince customers
of Open Banking
benefits



Learn how to maximise value from collaborative partnerships with Fintechs



Explore
invaluable
benefits of open
API and
strategies to
differentiate
your offerings



Address
security
challenges,
technological
limitations and
regulatory
implications



practices in establishing an efficient crossfunctional API



Observe
successful case
studies of Open
Banking
adoption across
the globe

### THE SPEAKER PANEL



Ana Paula Lapa
Vice President Product &
Innovation
MASTERCARD



Rodrigo Cordeiro
Diretor de Data Science
BANCO ABC BRASIL
S.A.



Fabio Lacerda Carneiro
Head of Division, Banking
Resolution Department

BANCO CENTRAL DO
BRASIL



Gustavo Fosse
IT Director
BANCO DO
BRASIL



Andrew McFarlane
Managing Director

ACCENTURE



Daniel Fuchs Ferretti
Co Founder, CMO & VP
Growth
FRANQ OPENBANK



Oscar Vasquez Flores,
Gerente de Arquitectura de
Tecnologias
BANCO DE CREDITO BCP



André L. Jakubovicz
Co-Founder and CEO
SUDOBANK



José Estan
Partner and Head of
Business Development

DWALL



Carlos Kazuo Missao Director, Head of Customer Innovation Solutions

**GFT** 



Leonardo Linares
Sr. Principal / VP, Head of
Mastercard Data & Services
(Advisors) for Brazil
MASTERCARD



Ricardo Pacheco Superintendente de Gestão de Negócios ITAU UNIBANCO



Arnaldo Neto
Country Manager Brazil

JUMIO



Raphael Saraiva Innovation Technology Leader

**NETBR** 



TBC
TBC
FORGE ROCK



TBC
TBC
OPEN VECTOR

### THE AGENDA

### 09:00 OPENING REMARKS FROM THE CHAIR: ANA PAULA LAPA VP PRODUCT & INNOVATION - MASTERCARD

### 09.15 OPEN BANKING - FUTURE OF BANKING

- What is Open Banking and what does it means for traditional banking model
- What are the regulatory implications in realizing true open banking?
- What are the winning models to exploit open banking relations?

RODRIGO CORDEIRO. DIRETOR DE DATA SCIENCE BANCO ABC BRASIL S.A.

### 09.45 OPEN BANKING IN BRAZIL, A REGULATORY PERSPECTIVE

- The Regulatory Landscape in Brazil
- Status of the Brazil ecosystem with example use cases
- Recommendations and the roadmap for adopting an Open banking standard
- Fostering Innovation with regulatory sandboxes Supporting the ecosystem

FABIO LACERDA CARNEIRO, HEAD OF DIVISION, BANKING RESOLUTION DEPARTMENT BANCO CENTRAL DO BRASIL

### 10.15 LESSONS LEARNED FROM UK OPEN BANKING

- Evolution of the UK regulation and market what happened and what's next
- Global trends for Open Banking and the shift to Connected Banking.

ANDREW MCFARLANE, MANAGING DIRECTOR ACCENTURE

### 10.45 GETTING READY FOR OPEN BANKING

- How Open Banking is being adopted around the world
- Open Banking's pain points
- The way participants prepare to Open Banking make significant difference
- Mastercard Open Banking role

### 11.15 DEMO SESSION - BE THE FIRST TO SEE UNIQUE SOLUTIONS FOLLOWED BY Q&A SESSION

### 11.45 PANEL DISCUSSION: [SWOT] STRENGTHS, WEAKNESSES, OPPORTUNITIES & THREATS

- How will the Brazil banking landscape change going forward?
- Understanding potential revenue opportunities and how banks can capitalise on them
- Addressing disruptive threat ahead
- What are the main challenges of Open banking implementation in Brazil
  - GUSTAVO FOSSE, IT DIRECTOR BANCO DO BRASIL
  - ARNALDO NETO, COUNTRY MANAGER BRAZIL, JUMIO
  - CARLOS KAZUO MISSAO, DIRECTOR, HEAD OF CUSTOMER INNOVATION SOLUTIONS GFT
  - ANDRÉ L. JAKUBOVICZ, CO-FOUNDER AND CEO SUDOBANK

### 12.30 RESERVED FOR FORGE ROCK

### 13.00 A NEW ERA OF FINTECH COLLABORATION

- Understand how banks can benefit from Fintech Acceleration Programme
- Leverage Best Practices in setting up and managing Fintech /Startup labs to maximise value
- Examine Collaboration and co-Innovation strategies to leverage full benefits of Fintech Partnerships

DANIEL FUCHS FERRETTI, CO FOUNDER, CMO & VP GROWTH FRANQ OPENBANK

### 13.30 RESERVED FOR OPEN VECTOR

### 14.00 DEMO SESSION - BE THE FIRST TO SEE UNIQUE SOLUTIONS FOLLOWED BY Q&A SESSION

## 14.15 CUSTOMER IDENTITY AT CENTER OF FRAUD PREVENTION & PHISHING PROTECTION FOR BANKING INDUSTRY

RAPHAEL SARAIVA, INNOVATION TECHNOLOGY LEADER NETBR

### 14.45 PANEL DISCUSSION: THE CUSTOMER

- Best practices in making more complex payments and delivering a seamless process for authorisation with third parties
- Empowering customers to share their current data in line with Privacy regulation
- Is customer awareness and education key to open banking success?
- Discuss best strategies to educate customers of Open banking benefits and deliver widerfinancial inclusion
  - RICARDO PACHECO, SUPERINTENDENTE DE GESTÃO DE NEGÓCIOS ITAU UNIBANCO
  - LINCOLN ANDO, CEO & FOUNDER IDWALL
  - TBC, FORGE ROCK

### 15.30 OPEN BANKING AND POTENTIAL FOR PLATFORM

- Technology convergence and industry convergence lead to more openness and platform business models
- Which challenges does Open Banking pose for banks
- What are platform business models?
- What are the opportunities for banks? How can banks evolve towards platforms?

OSCAR VASQUEZ FLORES, GERENTE DE ARQUITECTURA DE TECNOLOGIAS BANCO DE CREDITO BCP

### 16.00 EXCHANGE OF BUSINESS CONTACTS AND NETWORKING

**END OF VIRTUAL FORUM - DON'T FORGET YOUR SWAG BAG** 

### WHY A VIRTUAL FORUM

The beauty of a virtual event is that during this uncertain time you can still attend, participate, present and network with leaders in the industry, all from the comfort, safety and convenience of your home. While there will always be a place for live events post COVID-19, virtual event technology enables us to change the way we work, opening up new possibilities for now and the future.

Hear how peers are coping across the globe, ask those burning questions and get feedback in real-time. Learn all out the unique features of our virtual summit below.



#### **VIRTUAL ATTENDANCE:**

REGISTER AND ATTEND FROM THE COMFORT, SAFETY AND CONVINIENCE OF YOUR HOME, FROM YOUR LAPTOP OR MOBILE. ATTEND FROM ANYWHERE GLOBALLY.



#### **DIGITAL SWAG BAG:**

THROUGHOUT THE VIRTUAL SUMMIT SAVE PRESENTATION PDFS, HANDOUTS, BROCHURES AND VIDEOS TO YOUR DIGITAL SWAG BAG. THEN BEFORE YOU LEAVE AT THE END OF THE DAY, SIMPLY DOWNLOAD YOUR SWAG BAG AND SAVE ALL FILES DIRECTLY TO YOUR DEVICE.



#### **EXHIBITOR HALL:**

TAKE A DIGITAL STROLL THROUGH OUR VIRTUAL EXHIBITOR HALL. STOP BY BOOTHS TO WITNESS INNOVATIVE SOLUTION DEMOS, CHAT TO SOLUTION PROVIDERS AND DOWNLOAD USEFUL CONTENT LIKE VIDEOS/HANDOUTS TO REVIEW AFTER THE VIRTUAL SUMMIT.



#### **NETWORKING LOUNGE:**

JOIN THE UNIQUE VIRTUAL NETWORKING LOUNGE THAT IS OPEN THROUGHOUT THE VIRTUAL SUMMIT, WHERE YOU CAN CHAT TO FELLOW DELEGATES AND SPEAKERS. OR CHOOSE TO HAVE A ONE TO ONE PRIVATE CHAT WITH A SPEAKER OR FELLOW DELEGATE. INVITE YOUR COLLEAGUES AND MEET UP AFTER A SESSION TO DISCUSS KEY TAKE AWAYS OR WHICH SESSION YOU WILL BE ATTENDING NEXT.



#### PRE-ARRANGED ONE-ONE MEETINGS:

RECEIVE INVITATIONS FROM SOLUTION PROVIDERS FOR PRE-ARRANGED DIGITAL MEETINGS. ACCEPT THEM FOR THE TIMESLOT THAT SUITS YOU AND CONDUCT AS A CHAT, VOICE CALL OR VIDEO CALL. THE CHOICES ARE ENDLESS. ALL ONE-ONE MEETINGS ARE COMPLETELY PRIVATE.



#### **GROUP CHAT:**

JOIN THE GROUP CHATS OF EACH BOOTH IN THE EXHIBITOR HALL. SIMILAR TO A WHATSAPP CHAT. SEND EMOJIS AND ASK QUESTIONS DURING A LIVE DEMO.



#### LIVE QUESTIONS DURING SESSIONS:

DELEGATES WILL HAVE THE OPPORTUNITY TO ASK QUESTIONS, IF THEY WISH, USING OUR QUESTION BOX. GET REAL-TIME FEEDBACK FROM PRESENTERS AND PANELISTS.



#### WIN PRIZES:

WE INJECT SOME FUN INTO THE VIRTUAL SUMMIT WITH LEADERBOARD TASKS THAT HELP YOU EARN POINTS THAT. THE MORE POINTS YOU GET THE HIGHER YOUR CHANCE TO WIN PRIZES SUCH AS GADGETS OR SHOPPING VOUCHERS.

## FOR MORE INFORMATION

### **ALYONA RING**

**HEAD OF CONTENT** 

Alyona@connectglobalgroup.com

https://www.connectglobalgroup.com/connect-i-virtual-events/brazilian-open-banking-and-instant-payments

